

# PACKARD Industries, Inc.

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www.packardindustries.com • e-mail: sales@packardindustries.com

## COMBINED LIST PRICES – ALL PRODUCT LINES



*OFFICENTER™: Panel-Based and  
Floor-to-Ceiling Systems Furniture*



*AXIS™: Workstation Clusters*



*NAVA™: VQS ⇨ Quickship  
Panel-Based Systems Furniture*



*NAVA FS™: VQS ⇨ Quickship  
Freestanding Modular Furniture*



*EFFICIENCY WALL™:  
Moveable Steel Partitions*



*SEATING • FILING • ACCESSORIES*

**EFFECTIVE APRIL 2, 2008  
PLEASE USE THESE 2001 COMBINED LIST PRICES PLUS 17%!**

**List Prices – April 2, 2001**

**Zone One**

# TERMS AND CONDITIONS OF SALE



## PURCHASE ORDER

Packard requires all purchase orders to be in writing to assure completeness and to avoid errors and duplications. Should circumstances necessitate initial placement by telephone, a customer's signed purchase order must be on file with Packard before shipment.

## ORDER ACCEPTANCE

Official acceptance of all orders will be acknowledged with Packard's standard form. This acknowledgement will also contain pricing information and expected shipping dates. **It is the customer's responsibility to check this acknowledgement for accuracy, and notify Packard immediately of any inaccuracies.** Once accepted by Packard, orders may not be changed or cancelled without the express written consent of Packard.

## CHANGES

Requests for changes to orders must be in writing, and are subject to Packard's written approval. Changes to orders, if approved, may result in rescheduling at the discretion of Packard. After 24 hours from receipt of **VQS** ⇒ Quickship orders, or 7 days from receipt of standard lead time orders, Packard reserves the right to disallow requests for changes or cancellations. **Orders requiring special construction or special materials are not subject to change.**

## DELIVERY

Packard reserves the right to ship all orders palletized whenever possible.

### NAVA and NAVA FS VQS ⇒ Quickship Program:

Most NAVA and NAVA FS products are available under the NAVA **VQS** ⇒ Quickship program, as marked throughout the price list. Under the **VQS** ⇒ Quickship program, ten workstations or less will ship in ten business days or less under the following conditions:

- Credit must be pre-approved.
- Workstations must be in **VQS** ⇒ Quickship program colors (see p. 4).
- Packard must receive a complete, **signed** purchase order, including the following:
  - Purchase order number and date
  - Correct and complete **bill to and ship to** information
  - Freight terms: **collect, prepaid, or prepaid and add** to the NET material invoice
  - Salesperson's name, phone and fax numbers
  - Any special **mark for** information
  - Detailed product information including product description; model number and quantity; heights, finishes, and type of glass; and any special notes.
  - Accurate sketch showing: room dimensions with location of walls, columns, and obstructions; furniture layout with all available dimensions; location of aisles, components, Transpower electrical, and power source if panels are to be electrified.
- Fax your purchase order to **Order Expediting at (269) 684-2422.**
- **Packard cannot enter Quickship orders without complete information.**

### Standard Delivery:

OFFICENTER, AXIS, EFFICIENCY WALL, and non-quickship products are available under standard lead time. Under standard lead time, all products ship within 20-30 business days after receipt of a complete, signed purchase order, which must include the information listed above.

## FREIGHT TERMS

All orders ship F.O.B. Niles, Michigan, freight class #70. Chairs ship class #100. Title to goods passes to purchaser and our responsibility ceases when shipment is accepted for transportation by carrier. For all orders over \$12,500.00 LIST, **FREIGHT IS PREPAID**. For all orders under \$12,500.00 LIST, **PACKARD WILL ADD THE DISCOUNTED FREIGHT CHARGES to the NET price amount**, or you may choose freight collect. For small package orders, parcel service shipping and handling charges will be added to the material NET amount. Packard reserves the right to choose the manner and means of shipping. Any additional expense resulting from customer's request for special shipment method and/or routing will be billed to the customer. If requested, freight carrier notification in advance of delivery is \$25.00.

## FREIGHT DAMAGE AND CLAIMS

**It is the customer's responsibility to file all freight claims.** If shipment is received in damaged condition, **note damage on carrier's freight bill.** Do not reject shipment. Apparent damage must be noted on freight bill at time of delivery. Concealed damage must be reported to the transportation company **within 15 days after date of receipt of goods.** All damage claims must be filed directly with the delivering carrier within 9 months from date of Bill of Lading.

## RETURN OF MERCHANDISE

Returned shipments will not be accepted unless authorized in writing in advance by Packard. All returns will be subject to shipping and handling charges. **Non-standard equipment or products in special finishes or materials are not returnable.**

## TERMS

Net thirty days with approved credit, no cash discount allowed. Terms of sale may be changed or cancelled at the discretion of Packard based on the credit rating and credit information provided by and for specific customers. Advance payments may be required at any time at the discretion of Packard without explanation.

## WARRANTY

Packard warrants its furniture to be free from defects in material and workmanship under normal use and service for a period of ten years from the date of delivery. Chairs are warranted for a period of five years. Packard's obligation during the warranty period is limited to the repair, or at its option, the replacement of such furniture, which upon duly authorized return to the factory proves to be defective. This warranty does not apply to damage in transit or damage occasioned by the customer. **Packard will not be liable for indirect or consequential damages of any kind, however arising. No other warranty, express or implied, shall apply, including any implied warranty of merchantability or fitness for a particular purpose, and Packard expressly disclaims any such implied warranties.** In order to obtain performance of the obligations under this warranty, customer must give written notice of the defect to Packard, no later than thirty (30) days after discovery of the defect.

## APPLICABLE PRICES

List prices and discounts are subject to change by Packard without customer approval. Applicable prices will be those in effect at the time of acceptance of order by Packard. If the shipping date requested is more than three months from date of receipt of order, Packard shall have the right to use published list prices effective at the time of shipment.

## TAXES

Prices do not include any federal, state, or local property, license, privilege, sale, use, value added, excise, gross receipts, or other like taxes which may now or hereafter be applicable to, measured by, or imposed upon or with respect to the transaction, the property, its sales, its value or its use, or any services performed in connection therewith, all of which are the customer's responsibility. Purchaser agrees to pay or reimburse Packard for any such taxes which Packard or Packard's subcontractors or suppliers are required to pay.

## PRODUCT CHANGES

Packard reserves the right to make product changes at any time without prior notice.

## ZONE ONE:

Alabama, Arkansas, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington D.C., West Virginia, Wisconsin.

Puerto Rico – Nearest U.S. shipping port.



**OFFICENTER™:**  
 Panel-Based and Floor-to-Ceiling Systems Furniture ..... 5-30



**AXIS™:**  
 Workstation Clusters..... 31-38



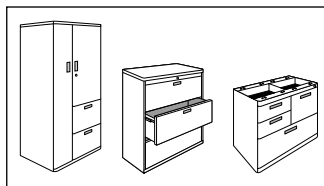
**NAVA™:**  
 VQS ➡ Quickship Panel-Based Systems Furniture ..... 39-52



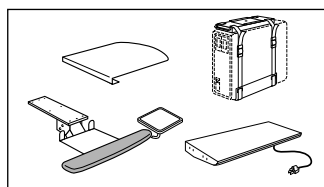
**NAVA FS™:**  
 VQS ➡ Quickship Freestanding Modular Furniture..... 53-66



**EFFICIENCY WALL™:**  
 Moveable Steel Partitions..... 67-74



**STORAGE AND FILING:**  
 Pedestals, Bookcases, Laterals, Wardrobes, Storage Cabinets... 75-82



**COMPUTER ERGONOMICS AND TASKLIGHTS:**  
 Keyboard Arms, CPU Holders, Lighting..... 83-84



**SEATING:**  
 Executive, Specialty, Ergonomic, Conference, Guest ..... 85-92

OFFICENTER

AXIS

NAVA

NAVA FS

EFFICIENCY WALL

STORAGE & FILING

COMPUTER & TASKLIGHTS

SEATING

# FINISHES



## Fabric and Finish Selections #32

- ▲ Indicates matching PVC Edgeband color for Worksurfaces and Countertops.
- ⊕ Indicates Chair Frame color.
- VQS ➡ Indicates a NAVA™ and NAVA FS™ Quickship finish. All other finishes available for NAVA and NAVA FS on standard lead time. Please see p. 2 for NAVA and NAVA FS Quickship program specifics.
- \* Vinyls are not available on NAVA panels.
- \*\* Bavarian Silver is available as a Chair Frame finish only. It is not available as a trim finish.

<p><b><u>Baked Enamel</u></b></p> <p>▲ M531 Light Beige M630 Warm Beige M612 Natural ▲ M620 Brown VQS ➡ ▲ M927 Light Grey ▲ M608 Slate ⊕ M607 Brownstone ▲ ⊕ M600 Black ⊕ M900 Bavarian Silver**</p> <p><b><u>Worksurface Finish</u></b></p> <p>4628 Sand Nebula 873 Oak 7054 Cherry 7039 Mahogany VQS ➡ 4621 White Nebula 926 Grey Fog 313 Walnut</p> <p><b><u>Vinyl Panel Finish*</u></b></p> <p>8005-T Navajo 1009 Waxwing 8093-T Deep Mauve 1027 Flagstone 8075-T Winter Sky</p>	<p><b><u>Premium Fabric: Lido</u></b></p> <p>310 Hermosa 330 Newport 324 Oak Bluffs 323 Cape May 331 Smith Point 336 Huntington</p> <p><b><u>Premium Fabric: Raku</u></b></p> <p>440 Prism 420 Porcelain 450 Flint 412 Agate 421 Opaline</p> <p><b><u>Standard Fabric: Belgrade</u></b></p> <p>052 Deer Isle 066 Norway Grey 055 Steel Harbor 053 Blue Hill 054 Sheridan 056 Sugarloaf 025 Liberty</p>	<p><b><u>Standard Fabric: 701</u></b> VQS ➡ 80 Quartz</p> <p>30 Wheat 54 Oatmeal 94 Opal 58 Silver Paper 39 Blue Paper 38 Grey Mix 98 Medium Grey VQS ➡ 01 Blue Neutral</p> <p>75 Crystal Blue 50 Wedgewood 53 Baltic 05 Lavender Neutral 40 Cherry Neutral 47 Sienna 24 Amethyst 02 Green Neutral 81 Aquamarine 88 Dark Spruce</p> <p><b><u>Woodgrain Vinyls*</u></b></p> <p>1004 Fairmont Oak 1002 Talon Oak 1003 Walnut 1001 Teak 1000 Rosewood</p>
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- Custom Fabric and Worksurface finish selections are always available. Please consult the factory.
- For Seating Fabric Selections, please refer to the following separate seating upholstery sample cards:  
Standard: "Warp Speed" Sherpa & Shire Series from Absecon  
Premium: "Options One" Regency Series from Mayer; "Options Two" Economical Expressions Series from Coral; "Options Three" Fast Forward 2000 Series from Momentum.

### LIST Price

Special Pricing Upcharges	Add per Color for Special Color Baked Enamel	SBE	\$352
	Upcharge for C.O.M. Fabric on Panels or Flipper Doors	COM -P or -F	Add 5% to Std. Price
	Upcharge for C.O.M. Fabric on Seating	COM-S	Add 5% to Std. Price

- Please consult the factory for required yardage.

Panel Fabric: Cut Yardage Price Per Square Foot	Style	Maximum Roll Width	LIST Price
			Per Square Foot
	Vinyl	54" wide	\$10./Sq. Ft.
	Standard Belgrade/701	66" wide	\$12./Sq. Ft.
	Premium Lido/Raku	66" wide	\$14./Sq. Ft.
	Woodgrain Vinyl	54" wide	\$16./Sq. Ft.

- Please consult the factory for full roll pricing.